

## 0520 Secretary for Business, Transportation and Housing

The mission of the Secretary for Business, Transportation and Housing (BTH) is to oversee and coordinate the activities of 13 departments and several important economic development programs and commissions. These entities improve California's place in the global marketplace by leveraging the state's advantages to promote job and business growth, improving transportation mobility, and increasing affordable housing opportunities while promoting environmental quality and safe communities.

Departments in the BTH Agency include:

- California Housing Finance Agency
- Department of Alcoholic Beverage Control
- Department of the California Highway Patrol
- Department of Corporations
- Department of Financial Institutions
- Department of Housing and Community Development
- Department of Managed Health Care, including the Office of the Patient Advocate
- Department of Motor Vehicles
- Department of Real Estate
- Department of Transportation
- Office of Real Estate Appraisers
- Office of Traffic Safety

Additionally, economic development programs include:

- California Film Commission
- California Travel and Tourism Commission
- Infrastructure and Economic Development Bank
- International Trade Promotion
- Office of Military and Aerospace Support
- Small Business Loan Guarantee Program

### 3-YR EXPENDITURES AND POSITIONS (Summary of Program Requirements)

	Positions			Expenditures		
	2006-07	2007-08	2008-09	2006-07*	2007-08*	2008-09*
10 Administration of Business, Transportation and Housing Agency	21.9	22.8	23.7	\$3,118	\$3,445	\$3,769
25 Infrastructure Finance and Economic Development Program	32.5	36.1	42.8	36,584	18,516	19,700
<b>TOTALS, POSITIONS AND EXPENDITURES (All Programs)</b>	<b>54.4</b>	<b>58.9</b>	<b>66.5</b>	<b>\$39,702</b>	<b>\$21,961</b>	<b>\$23,469</b>
<b>FUNDING</b>				<b>2006-07*</b>	<b>2007-08*</b>	<b>2008-09*</b>
0001 General Fund				\$11,403	\$7,904	\$7,933
0044 Motor Vehicle Account, State Transportation Fund				1,145	1,458	1,615
0649 California Infrastructure and Economic Development Bank Fund				10,468	5,426	6,486
0918 Small Business Expansion Fund				13,619	1,444	1,630
0942 Special Deposit Fund				1	-	-
0995 Reimbursements				2,890	5,108	5,142
3083 Welcome Center Fund				56	78	78
3095 Film Promotion and Marketing Fund				-	10	11
9329 Chrome Plating Pollution Prevention Fund				120	533	574
<b>TOTALS, EXPENDITURES, ALL FUNDS</b>				<b>\$39,702</b>	<b>\$21,961</b>	<b>\$23,469</b>

### LEGAL CITATIONS AND AUTHORITY

#### DEPARTMENT AUTHORITY

Government Code, Title 2, Division 3, Part 2.5, commencing with Section 12800.

### MAJOR PROGRAM CHANGES

- The Budget includes 7.0 positions and \$665,000 for public infrastructure and economic development financing through the Infrastructure and Economic Development Bank (I-Bank).

\* Dollars in thousands, except in Salary Range.

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- The Budget includes 1.0 position and \$169,000 General Fund for support of the "Twenty-First Century Government: Expanding Broadband Access and Usage in California" initiative to increase broadband access and adoption throughout California.

### BUDGET-BALANCING REDUCTIONS

- The Budget includes General Fund reductions of \$776,000 in state operations for 2008-09.

### DETAILED BUDGET ADJUSTMENTS

	2007-08*			2008-09*		
	General Fund	Other Funds	Positions	General Fund	Other Funds	Positions
<b>Baseline Adjustment Descriptions</b>						
• Employee Compensation/Retirement Adjustments	\$14	\$155	-	\$15	\$169	-
• I-Bank Staffing Augmentation	-	-	-	-	665	6.7
• Other Workload Adjustments	-985	-4,300	-1.9	-98	801	-1.9
• One-Time Cost Reductions	-	-	-	-1,028	-4,300	-
<b>Totals, Baseline Adjustments</b>	<b>-\$971</b>	<b>-\$4,145</b>	<b>-1.9</b>	<b>-\$1,111</b>	<b>-\$2,665</b>	<b>4.8</b>
<b>Policy Adjustment Descriptions</b>						
• Expanding Broadband Access and Usage in California	\$-	\$-	-	\$169	\$-	0.9
<b>Totals, Policy Adjustments</b>	<b>\$-</b>	<b>\$-</b>	<b>-</b>	<b>\$169</b>	<b>\$-</b>	<b>0.9</b>
<b>TOTALS, BUDGET ADJUSTMENTS</b>	<b>-\$971</b>	<b>-\$4,145</b>	<b>-1.9</b>	<b>-\$942</b>	<b>-\$2,665</b>	<b>5.7</b>
<b>Other Adjustments <sup>11</sup></b>						
• Budget-Balancing Reductions	-	-	-	-776	-	-1.0
<b>REVISED TOTALS, BUDGET ADJUSTMENTS</b>	<b>-\$971</b>	<b>-\$4,145</b>	<b>-1.9</b>	<b>-\$1,718</b>	<b>-\$2,665</b>	<b>4.7</b>

<sup>11</sup> These dollars and PYs are included in the General Government agency, therefore not included in the other fiscal statements for this department. These totals are also not included in the applicable Summary Schedules for this department.

### PROGRAM DESCRIPTIONS (Program Objectives Statement)

#### 10 - ADMINISTRATION OF BUSINESS, TRANSPORTATION AND HOUSING AGENCY

The objective of this program is two-fold. The Secretary, a member of the Governor's Cabinet, advises the Governor on major policy and program matters and oversees the operations of the Agency's departments and programs. The Administration Program also provides support services for the Agency.

#### 25 - INFRASTRUCTURE FINANCE AND ECONOMIC DEVELOPMENT

The Infrastructure Finance and Economic Development Program's objective is to encourage and promote economic activity and investment within the state through various infrastructure, small business finance, and economic development programs. The Agency serves as a catalyst to help all sectors of the California economy succeed, including technology, tourism, entertainment, and small business. This program also includes the California Infrastructure and Economic Development Bank, which finances public infrastructure and private development that promotes economic growth, revitalizes communities and enhances the quality of life for Californians.

### DETAILED EXPENDITURES BY PROGRAM (Program Budget Detail)

		2006-07*	2007-08*	2008-09*
<b>PROGRAM REQUIREMENTS</b>				
<b>10</b>	<b>ADMINISTRATION OF BUSINESS, TRANSPORTATION AND HOUSING AGENCY</b>			
<b>State Operations:</b>				
0001	General Fund	\$-	\$-	\$169
0044	Motor Vehicle Account, State Transportation Fund	1,145	1,458	1,615
0995	Reimbursements	1,973	1,987	1,985
<b>Totals, State Operations</b>		<b>\$3,118</b>	<b>\$3,445</b>	<b>\$3,769</b>
<b>PROGRAM REQUIREMENTS</b>				

\* Dollars in thousands, except in Salary Range.

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		<u>2006-07*</u>	<u>2007-08*</u>	<u>2008-09*</u>
<b>25</b>	<b>INFRASTRUCTURE FINANCE AND ECONOMIC DEVELOPMENT PROGRAM</b>			
	<b>State Operations:</b>			
0001	General Fund	\$8,903	\$7,904	\$7,764
0649	California Infrastructure and Economic Development Bank Fund	2,367	3,249	4,309
0890	Federal Trust Fund	-	-	-
0918	Small Business Expansion Fund	13,619	1,444	1,630
0942	Special Deposit Fund	1	-	-
0995	Reimbursements	917	1,121	1,157
3083	Welcome Center Fund	56	78	78
3095	Film Promotion and Marketing Fund	-	10	11
9329	Chrome Plating Pollution Prevention Fund	120	283	324
	<b>Totals, State Operations</b>	<b>\$25,983</b>	<b>\$14,089</b>	<b>\$15,273</b>
	<b>Local Assistance:</b>			
0001	General Fund	\$2,500	\$-	\$-
0649	California Infrastructure and Economic Development Bank Fund	8,101	2,177	2,177
0995	Reimbursements	-	2,000	2,000
9329	Chrome Plating Pollution Prevention Fund	-	250	250
	<b>Totals, Local Assistance</b>	<b>\$10,601</b>	<b>\$4,427</b>	<b>\$4,427</b>
	<b>ELEMENT REQUIREMENTS</b>			
<b>25.10</b>	<b>California Film Commission</b>	<b>\$1,014</b>	<b>\$1,191</b>	<b>\$1,215</b>
	<b>State Operations:</b>			
0001	General Fund	1,014	1,181	1,204
3095	Film Promotion and Marketing Fund	-	10	11
<b>25.20</b>	<b>Manufacturing Technology Program</b>	<b>\$-</b>	<b>\$2,126</b>	<b>\$2,126</b>
	<b>State Operations:</b>			
0995	Reimbursements	-	126	126
	<b>Local Assistance:</b>			
0995	Reimbursements	-	2,000	2,000
<b>25.30</b>	<b>Tourism</b>	<b>\$1,513</b>	<b>\$1,815</b>	<b>\$1,871</b>
	<b>State Operations:</b>			
0001	General Fund	1,000	1,027	1,047
0995	Reimbursements	513	788	824
<b>25.40</b>	<b>California Infrastructure and Economic Development Bank</b>	<b>\$15,840</b>	<b>\$5,799</b>	<b>\$6,693</b>
	<b>State Operations:</b>			
0001	General Fund	2,510	166	-
0649	California Infrastructure and Economic Development Bank Fund	2,367	3,249	4,309
0995	Reimbursements	362	207	207
	<b>Local Assistance:</b>			
0001	General Fund	2,500	-	-
0649	California Infrastructure and Economic Development Bank Fund	8,101	2,177	2,177
<b>25.50</b>	<b>Small Business Expansion</b>	<b>\$17,500</b>	<b>\$6,890</b>	<b>\$7,090</b>
	<b>State Operations:</b>			
0001	General Fund	3,761	4,913	4,886

\* Dollars in thousands, except in Salary Range.

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	2006-07*	2007-08*	2008-09*
0918 Small Business Expansion Fund	13,619	1,444	1,630
0890 Federal Trust Fund	-	-	-
9329 Chrome Plating Pollution Prevention Fund	120	283	324
<b>Local Assistance:</b>			
9329 Chrome Plating Pollution Prevention Fund	-	250	250
<b>25.60 Office of Military and Aerospace Support</b>	<b>\$400</b>	<b>\$547</b>	<b>\$557</b>
<b>State Operations:</b>			
0001 General Fund	358	547	557
0995 Reimbursements	42	-	-
<b>25.65 International Trade and Investment</b>	<b>\$261</b>	<b>\$-</b>	<b>\$-</b>
<b>State Operations:</b>			
0001 General Fund	260	-	-
0942 Special Deposit Fund	1	-	-
<b>25.70 Technology, Trade, and Commerce Agency Closure Costs</b>	<b>\$-</b>	<b>\$70</b>	<b>\$70</b>
<b>State Operations:</b>			
0001 General Fund	-	70	70
<b>25.80 Welcome Center Program</b>	<b>\$56</b>	<b>\$78</b>	<b>\$78</b>
<b>State Operations:</b>			
3083 Welcome Center Fund	56	78	78
<b>TOTALS, EXPENDITURES</b>			
State Operations	29,101	17,534	19,042
Local Assistance	10,601	4,427	4,427
<b>Totals, Expenditures</b>	<b>\$39,702</b>	<b>\$21,961</b>	<b>\$23,469</b>

### EXPENDITURES BY CATEGORY (Summary By Object)

	Positions			Expenditures		
	2006-07	2007-08	2008-09	2006-07*	2007-08*	2008-09*
<b>1 State Operations</b>						
PERSONAL SERVICES						
Authorized Positions (Equals Sch. 7A)	54.4	62.0	62.0	\$4,078	\$4,490	\$4,529
Total Adjustments	-	-	8.0	-	134	609
Estimated Salary Savings	-	-3.1	-3.5	-	-223	-249
<b>Net Totals, Salaries and Wages</b>	<b>54.4</b>	<b>58.9</b>	<b>66.5</b>	<b>\$4,078</b>	<b>\$4,401</b>	<b>\$4,889</b>
Staff Benefits	-	-	-	1,318	1,451	1,648
<b>Totals, Personal Services</b>	<b>54.4</b>	<b>58.9</b>	<b>66.5</b>	<b>\$5,396</b>	<b>\$5,852</b>	<b>\$6,537</b>
OPERATING EXPENSES AND EQUIPMENT						
				\$23,705	\$11,682	\$12,505
<b>TOTALS, POSITIONS AND EXPENDITURES, ALL FUNDS (State Operations)</b>				<b>\$29,101</b>	<b>\$17,534</b>	<b>\$19,042</b>
<b>2 Local Assistance</b>						
<b>Expenditures</b>						
				2006-07*	2007-08*	2008-09*
Grants and subventions				\$10,601	\$4,427	\$4,427
<b>TOTALS, EXPENDITURES, ALL FUNDS (Local Assistance)</b>				<b>\$10,601</b>	<b>\$4,427</b>	<b>\$4,427</b>

### DETAIL OF APPROPRIATIONS AND ADJUSTMENTS (Reconciliation with Appropriations)

1 STATE OPERATIONS	2006-07*	2007-08*	2008-09*
0001 General Fund			
APPROPRIATIONS			

\* Dollars in thousands, except in Salary Range.

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<b>1 STATE OPERATIONS</b>	<b>2006-07*</b>	<b>2007-08*</b>	<b>2008-09*</b>
001 Budget Act appropriation, as amended by Chapter 48, Statutes of 2006 and Chapter 790, Statutes of 2006	\$11,421	\$-	\$-
Allocation for employee compensation	57	-	-
Adjustment per Section 3.60	6	-	-
Transfer to Legislative Claims (9670)	-8	-	-
001 Budget Act appropriation	-	4,878	3,104
Allocation for employee compensation	-	15	-
Adjustment per Section 3.60	-	-1	-
Adjustment per Section 4.04	-	-149	-
Adjustment per Section 15.25	-	-4	-
002 Budget Act appropriation (TTCA closure costs)	-	70	70
011 Budget Act appropriation (transfer to Small Business Expansion Fund)	3,927	3,927	3,927
Prior year balances available:			
Item 0520-001-0001, Budget Act of 2007 as reappropriated by Item 0520-490, Budget Act of 2008	-	-	832
<b>Totals Available</b>	<b>\$15,403</b>	<b>\$8,736</b>	<b>\$7,933</b>
Unexpended balance, estimated savings	-6,500	-	-
Balance available in subsequent years	-	-832	-
<b>TOTALS, EXPENDITURES</b>	<b>\$8,903</b>	<b>\$7,904</b>	<b>\$7,933</b>
<b>0044 Motor Vehicle Account, State Transportation Fund</b>			
APPROPRIATIONS			
001 Budget Act appropriation, as amended by Chapter 48, Statutes of 2006	\$1,171	\$-	\$-
Allocation for employee compensation	68	-	-
Adjustment per Section 3.60	7	-	-
001 Budget Act appropriation	-	1,428	1,615
Allocation for employee compensation	-	38	-
Adjustment per Section 3.60	-	-3	-
Adjustment per Section 15.25	-	-5	-
<b>Totals Available</b>	<b>\$1,246</b>	<b>\$1,458</b>	<b>\$1,615</b>
Unexpended balance, estimated savings	-101	-	-
<b>TOTALS, EXPENDITURES</b>	<b>\$1,145</b>	<b>\$1,458</b>	<b>\$1,615</b>
<b>0649 California Infrastructure and Economic Development Bank Fund</b>			
APPROPRIATIONS			
001 Budget Act appropriation	\$3,067	\$3,183	\$4,309
Allocation for employee compensation	101	55	-
Adjustment per Section 3.60	13	-5	-
Prior year balances available:			
Chapter 263, Statutes of 2004	16	16	-
<b>Totals Available</b>	<b>\$3,197</b>	<b>\$3,249</b>	<b>\$4,309</b>
Unexpended balance, estimated savings	-814	-	-
Balance available in subsequent years	-16	-	-
<b>TOTALS, EXPENDITURES</b>	<b>\$2,367</b>	<b>\$3,249</b>	<b>\$4,309</b>
<b>0890 Federal Trust Fund</b>			
APPROPRIATIONS			
001 Budget Act appropriation	\$-	\$4,300	\$-
Budget Adjustment	-	-4,300	-
<b>TOTALS, EXPENDITURES</b>	<b>\$-</b>	<b>\$-</b>	<b>\$-</b>
<b>0918 Small Business Expansion Fund</b>			
APPROPRIATIONS			
001 Budget Act appropriation	\$420	\$437	\$630

\* Dollars in thousands, except in Salary Range.

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	2006-07*	2007-08*	2008-09*
<b>1 STATE OPERATIONS</b>			
Allocation for employee compensation	12	9	-
Adjustment per Section 3.60	2	-1	-
Adjustment per Section 15.25	-	-1	-
Corporations Code Section 14030	15,456	3,927	3,927
Corporations Code Section 14075	<u>1,592</u>	<u>1,000</u>	<u>1,000</u>
<b>Totals Available</b>	<b>\$17,482</b>	<b>\$5,371</b>	<b>\$5,557</b>
Unexpended balance, estimated savings	<u>-102</u>	<u>-</u>	<u>-</u>
<b>TOTALS, EXPENDITURES</b>	<b>\$17,380</b>	<b>\$5,371</b>	<b>\$5,557</b>
Less funding provided by the General Fund	<u>-3,761</u>	<u>-3,927</u>	<u>-3,927</u>
<b>NET TOTALS, EXPENDITURES</b>	<b>\$13,619</b>	<b>\$1,444</b>	<b>\$1,630</b>
<b>0942 Special Deposit Fund</b>			
APPROPRIATIONS			
Government Code Section 13997	<u>\$1</u>	<u>\$-</u>	<u>\$-</u>
<b>TOTALS, EXPENDITURES</b>	<b>\$1</b>	<b>\$-</b>	<b>\$-</b>
<b>0995 Reimbursements</b>			
APPROPRIATIONS			
Reimbursements	\$2,890	\$3,108	\$3,142
<b>3083 Welcome Center Fund</b>			
APPROPRIATIONS			
001 Budget Act appropriation	<u>\$56</u>	<u>\$78</u>	<u>\$78</u>
<b>TOTALS, EXPENDITURES</b>	<b>\$56</b>	<b>\$78</b>	<b>\$78</b>
<b>3095 Film Promotion and Marketing Fund</b>			
APPROPRIATIONS			
001 Budget Act appropriation	<u>\$10</u>	<u>\$10</u>	<u>\$11</u>
<b>Totals Available</b>	<b>\$10</b>	<b>\$10</b>	<b>\$11</b>
Unexpended balance, estimated savings	<u>-10</u>	<u>-</u>	<u>-</u>
<b>TOTALS, EXPENDITURES</b>	<b>\$-</b>	<b>\$10</b>	<b>\$11</b>
<b>9329 Chrome Plating Pollution Prevention Fund</b>			
APPROPRIATIONS			
001 Budget Act appropriation	<u>\$278</u>	<u>\$283</u>	<u>\$324</u>
<b>Totals Available</b>	<b>\$278</b>	<b>\$283</b>	<b>\$324</b>
Unexpended balance, estimated savings	<u>-158</u>	<u>-</u>	<u>-</u>
<b>TOTALS, EXPENDITURES</b>	<b>\$120</b>	<b>\$283</b>	<b>\$324</b>
<b>TOTALS, EXPENDITURES, ALL FUNDS (State Operations)</b>	<b>\$29,101</b>	<b>\$17,534</b>	<b>\$19,042</b>
<b>2 LOCAL ASSISTANCE</b>	<b>2006-07*</b>	<b>2007-08*</b>	<b>2008-09*</b>
<b>0001 General Fund</b>			
APPROPRIATIONS			
101 Budget Act appropriation, as amended by Chapter 48, Statutes of 2006	\$2,500	\$-	\$-
101 Budget Act appropriation	<u>-</u>	<u>0</u>	<u>0</u>
<b>TOTALS, EXPENDITURES</b>	<b>\$2,500</b>	<b>\$-</b>	<b>\$-</b>
<b>TOTALS, GENERAL FUND EXPENDITURES</b>	<b>\$2,500</b>	<b>\$-</b>	<b>\$-</b>
<b>0649 California Infrastructure and Economic Development Bank Fund</b>			
APPROPRIATIONS			
Government Code Section 63050	<u>\$8,101</u>	<u>\$5,500</u>	<u>\$5,500</u>
<b>TOTALS, EXPENDITURES</b>	<b>\$8,101</b>	<b>\$5,500</b>	<b>\$5,500</b>
Loan Repayment per Government Code Section 63050	<u>-</u>	<u>-3,323</u>	<u>-3,323</u>
<b>NET TOTALS, EXPENDITURES</b>	<b>\$8,101</b>	<b>\$2,177</b>	<b>\$2,177</b>
<b>0995 Reimbursements</b>			
APPROPRIATIONS			

\* Dollars in thousands, except in Salary Range.

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<b>2 LOCAL ASSISTANCE</b>	<b>2006-07*</b>	<b>2007-08*</b>	<b>2008-09*</b>
Reimbursements	\$-	\$2,000	\$2,000
<b>9329 Chrome Plating Pollution Prevention Fund</b>			
APPROPRIATIONS			
101 Budget Act appropriation	\$250	\$250	\$250
<b>Totals Available</b>	<b>\$250</b>	<b>\$250</b>	<b>\$250</b>
Unexpended balance, estimated savings	-250	-	-
<b>TOTALS, EXPENDITURES</b>	<b>\$-</b>	<b>\$250</b>	<b>\$250</b>
<b>TOTALS, EXPENDITURES, ALL FUNDS (Local Assistance)</b>	<b>\$10,601</b>	<b>\$4,427</b>	<b>\$4,427</b>
<b>TOTALS, EXPENDITURES, ALL FUNDS (State Operations and Local Assistance)</b>	<b>\$39,702</b>	<b>\$21,961</b>	<b>\$23,469</b>

**FUND CONDITION STATEMENTS**

	<b>2006-07*</b>	<b>2007-08*</b>	<b>2008-09*</b>
<b>3083 Welcome Center Fund<sup>s</sup></b>			
BEGINNING BALANCE	\$12	\$12	\$9
REVENUES, TRANSFERS, AND OTHER ADJUSTMENTS			
Revenues:			
161400 Miscellaneous Revenue	56	75	75
Total Revenues, Transfers, and Other Adjustments	\$56	\$75	\$75
Total Resources	\$68	\$87	\$84
EXPENDITURES AND EXPENDITURE ADJUSTMENTS			
Expenditures:			
0520 Secretary for Business, Transportation and Housing (State Operations)	56	78	78
Total Expenditures and Expenditure Adjustments	\$56	\$78	\$78
FUND BALANCE	\$12	\$9	\$6
Reserve for economic uncertainties	12	9	6
<b>3095 Film Promotion and Marketing Fund<sup>s</sup></b>			
BEGINNING BALANCE	-	\$5	\$5
REVENUES, TRANSFERS, AND OTHER ADJUSTMENTS			
Revenues:			
161400 Miscellaneous Revenue	\$5	10	10
Total Revenues, Transfers, and Other Adjustments	\$5	\$10	\$10
Total Resources	\$5	\$15	\$15
EXPENDITURES AND EXPENDITURE ADJUSTMENTS			
Expenditures:			
0520 Secretary for Business, Transportation and Housing (State Operations)	-	10	11
Total Expenditures and Expenditure Adjustments	-	\$10	\$11
FUND BALANCE	\$5	\$5	\$4
Reserve for economic uncertainties	5	5	4

**CHANGES IN AUTHORIZED POSITIONS**

	<u>Positions</u>			<u>Expenditures</u>		
	<u>2006-07</u>	<u>2007-08</u>	<u>2008-09</u>	<u>2006-07*</u>	<u>2007-08*</u>	<u>2008-09*</u>
Totals, Authorized Positions	54.4	62.0	62.0	\$4,078	\$4,490	\$4,529
Salary Adjustments	-	-	-	-	134	135
<b>Proposed New Positions:</b>				<b>Salary Range</b>		
Deputy Secretary	-	-	1.0	9,144	-	110
Assoc Govtl Prog Analyst	-	-	1.0	4,400-5,348	-	59
Loan Ofcr	-	-	3.0	4,400-5,348	-	175
Sr Acctg Ofcr-Spec	-	-	1.0	4,400-5,348	-	59
Office Techn-Typing	-	-	2.0	2,686-3,264	-	71

\* Dollars in thousands, except in Salary Range.

## 0520 Secretary for Business, Transportation and Housing - Continued

	Positions			Expenditures		
	2006-07	2007-08	2008-09	2006-07*	2007-08*	2008-09*
Totals, Proposed New Positions	-	-	8.0	\$-	\$-	\$474
Total Adjustments	-	-	8.0	\$-	\$134	\$609
<b>TOTALS, SALARIES AND WAGES</b>	54.4	62.0	70.0	\$4,078	\$4,624	\$5,138

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